



Kanban

Creating a Kaizen Culture and evolving
Lean Software Engineering Solutions

David J. Anderson

President, Modus Cooperandi,
Performance Through Collaboration

What is a kanban system?



A M
G A
I N
L A
E G
E
M
E
N
T

Kanban allows us to implement my recipe for success

- Focus on Quality
- Reduce (or limit) Work-in-Progress
- Balance Demand against Throughput
- Prioritize

A M
G A
I N
L A
E G
E
M
E
N
T

Case Study Microsoft 2004/2005



- XIT one of Microsoft's 8 IT departments

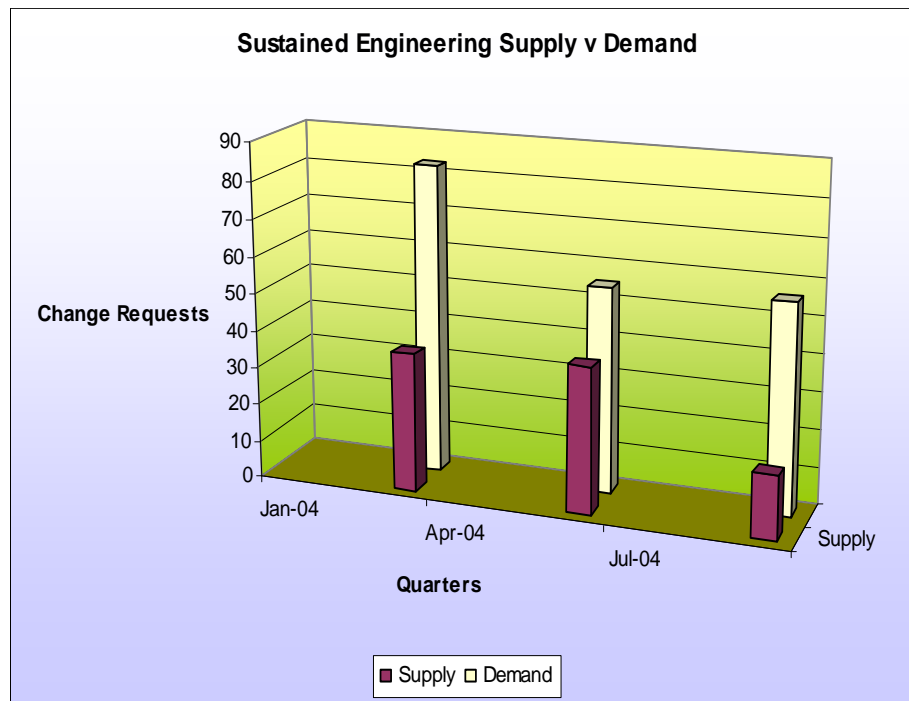
- **XIT Sustained Engineering**

- Small team
- Change requests
- Supports over 80 applications (and growing)
- Engineering responsibilities moved from Redmond (Washington, USA) to Hyderabad (India) in 2004
- Hyderabad vendor is CMMI Level 5 and uses TSP/PSP
- **Initial quality is very high**

A M
G A
I N
L A
E G
E M
E N
T

Dark Days in July 2004

A M
G A
I N
L A
E G
E
M
E
N
T



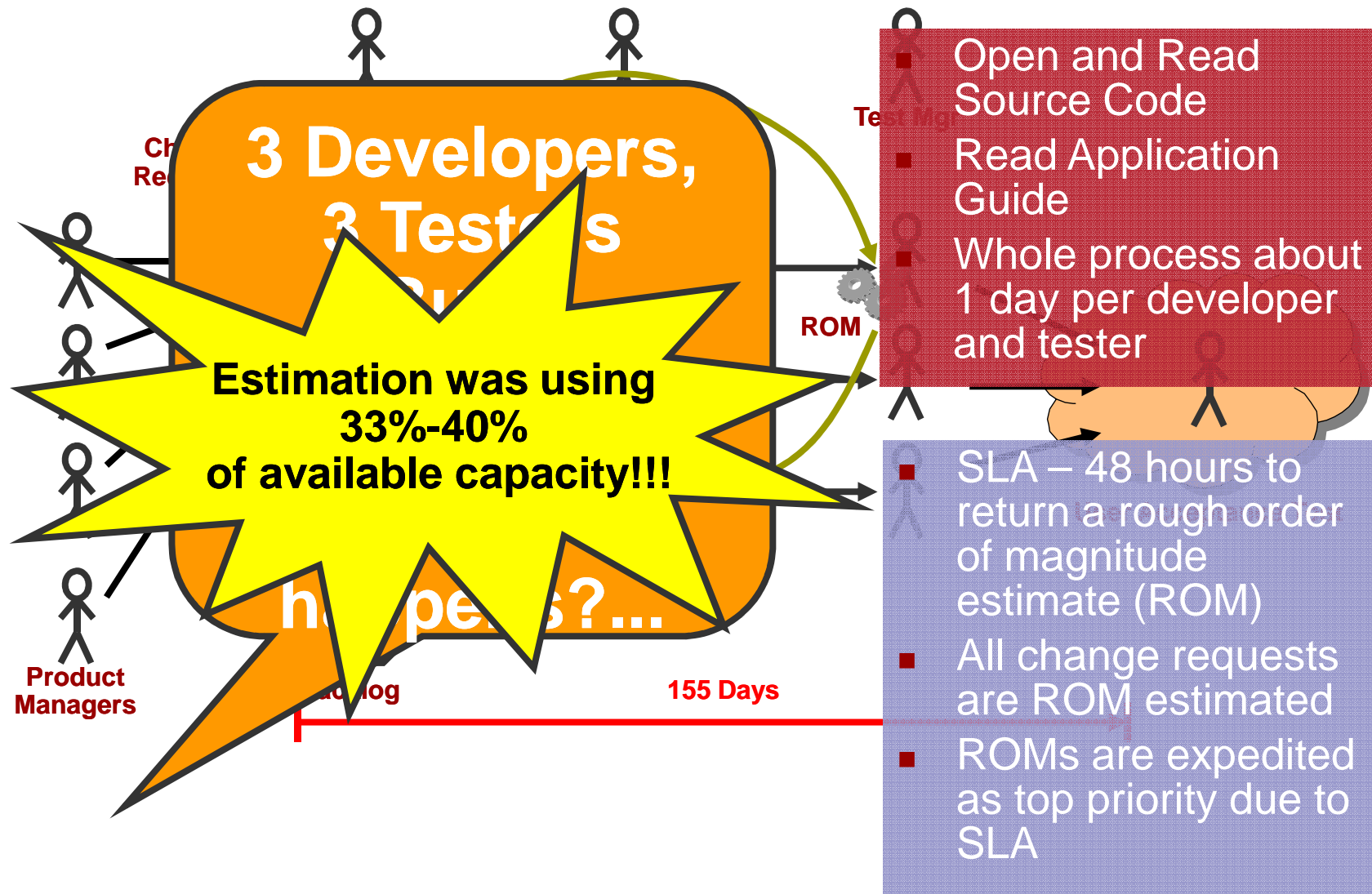
Demand is outstripping supply and the queue is growing

Test Mgr

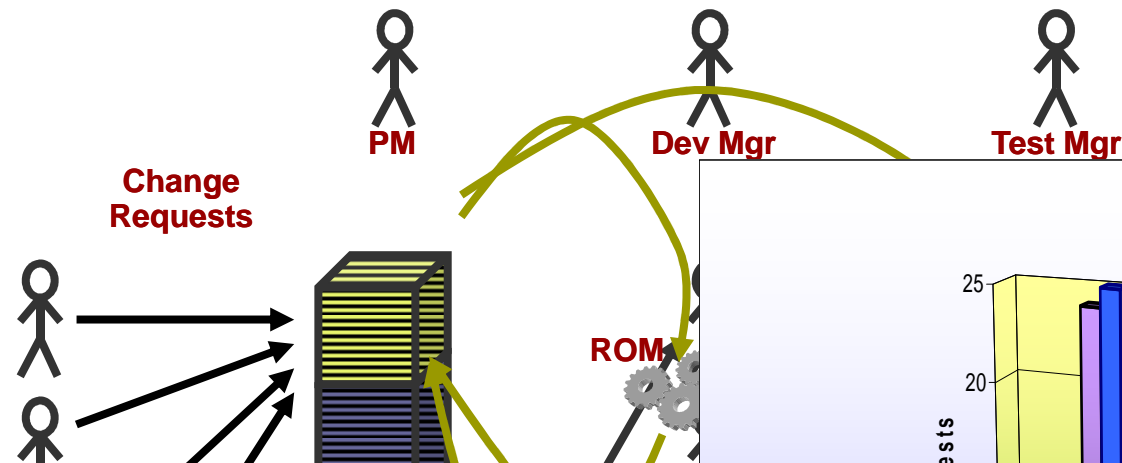
- Manager resigns end June 2004 – open position Q3 2004
- Backlog is 80+ and growing about 20 per quarter
- Lead time is 155 days
- Customer satisfaction – lowest in IT department

Estimation (ROM) was Top Priority

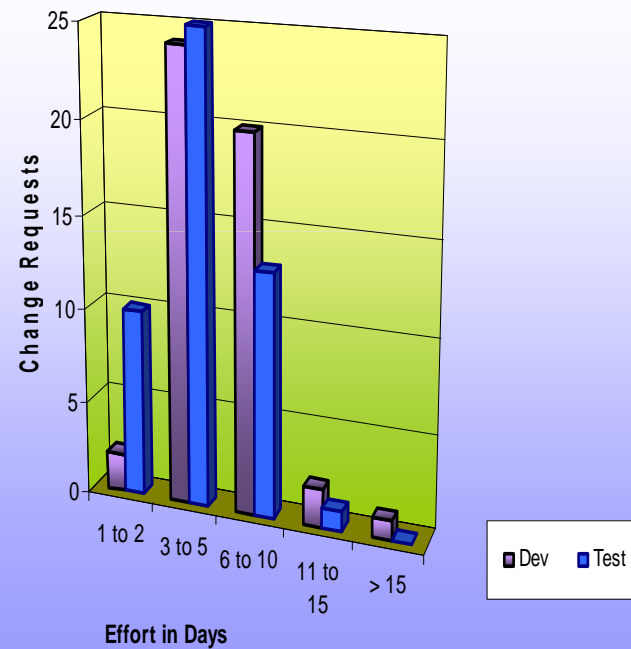
A M
G A
I N
L A
E G
E
M
E
N
T



Actual effort was miniscule compared to lead time of 155 days

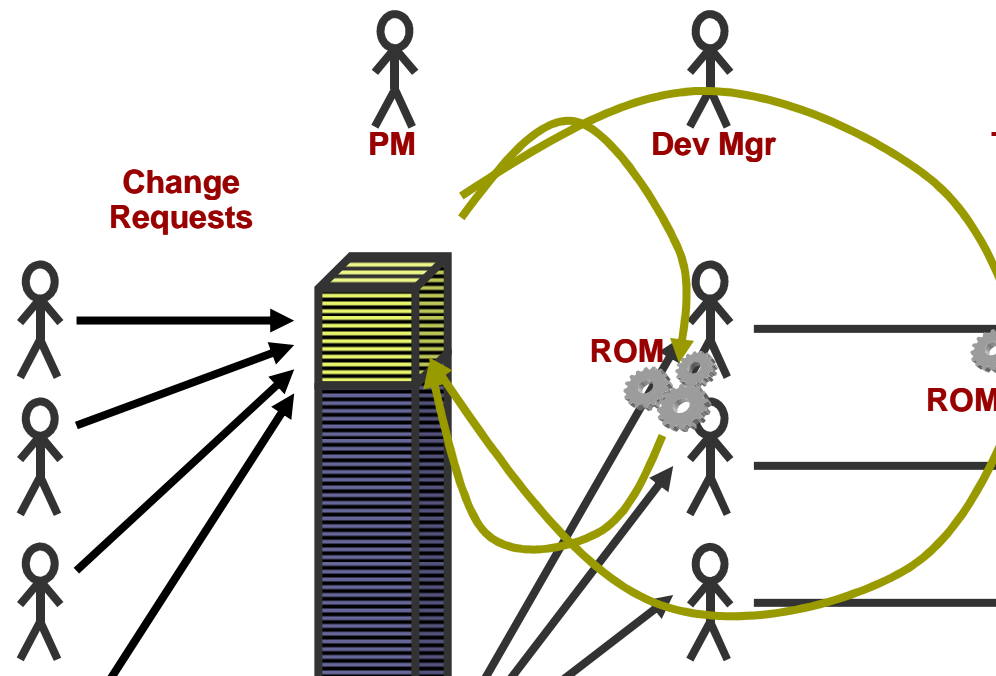


- Historical data gathered over 9 months showed that a typical change request took approx 5 business days to process through development
- Low end was 1 day
- High end 15 days



A
M
G
A
I
N
L
A
E
G
E
M
E
N
T

Are Estimates *muda*?

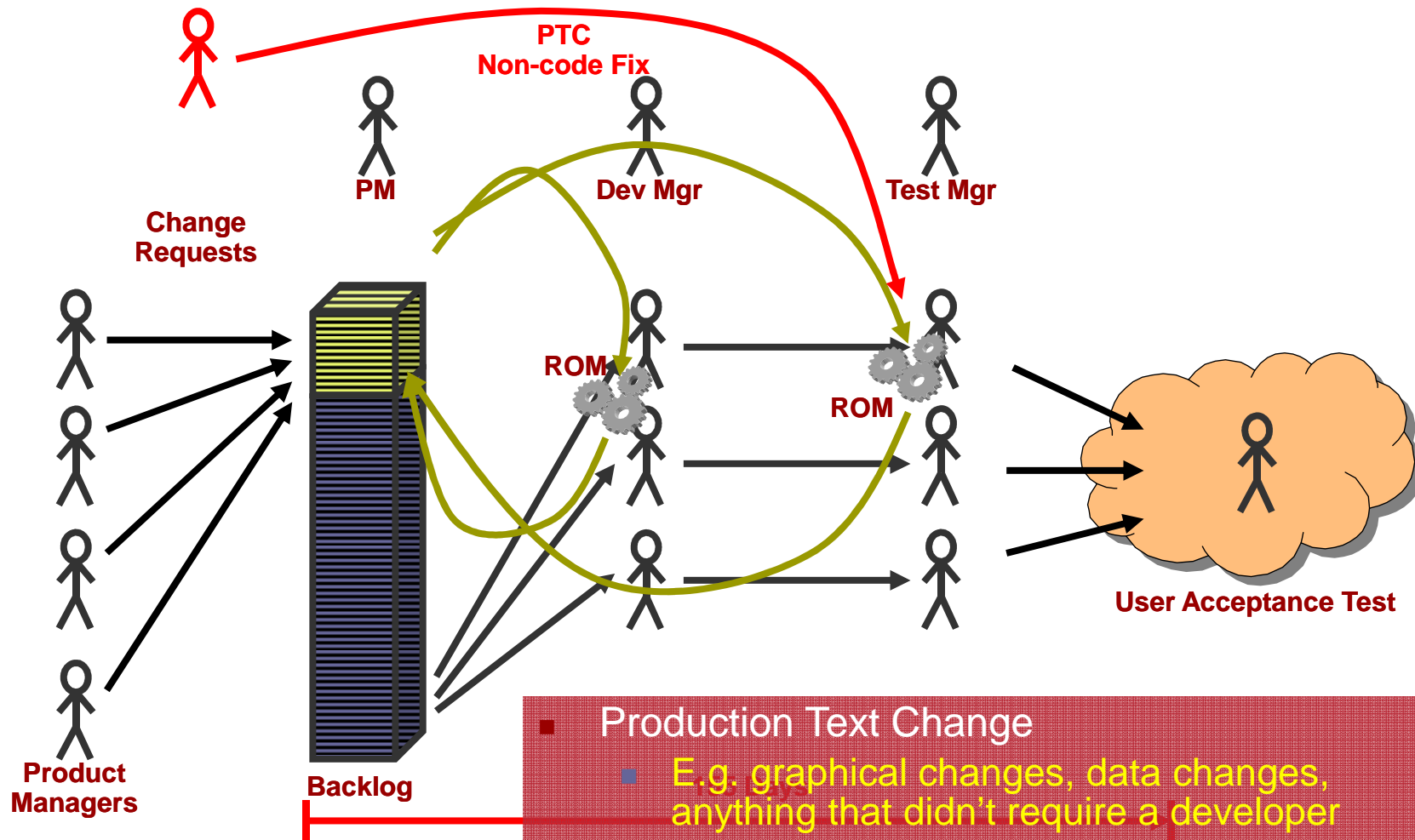


- Only 52% of requests were actually ever completed
 - Other 48%
 - Too big (bigger than 15 days)
 - Too expensive (low value versus cost)
 - Overtaken by events, application decommissioned before request is processed
- User Acceptance Test

- ROMs are taking 40% of capacity but 48% of ROMs represent analysis that is never used beyond estimate, schedule and go/no go decision!
- Knowledge work is perishable. ROM analysis is done months before work is conducted and there is no guarantee that ROM is conducted by same engineer who will code or test.
- Conclusion – all ROMs are *muda*

Could it get worse? Expediting

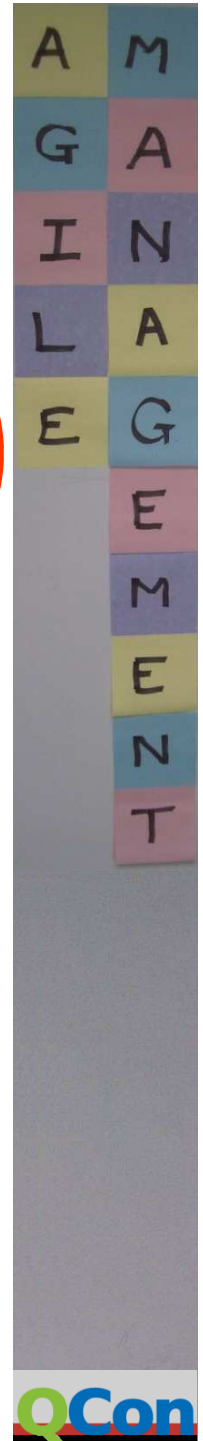
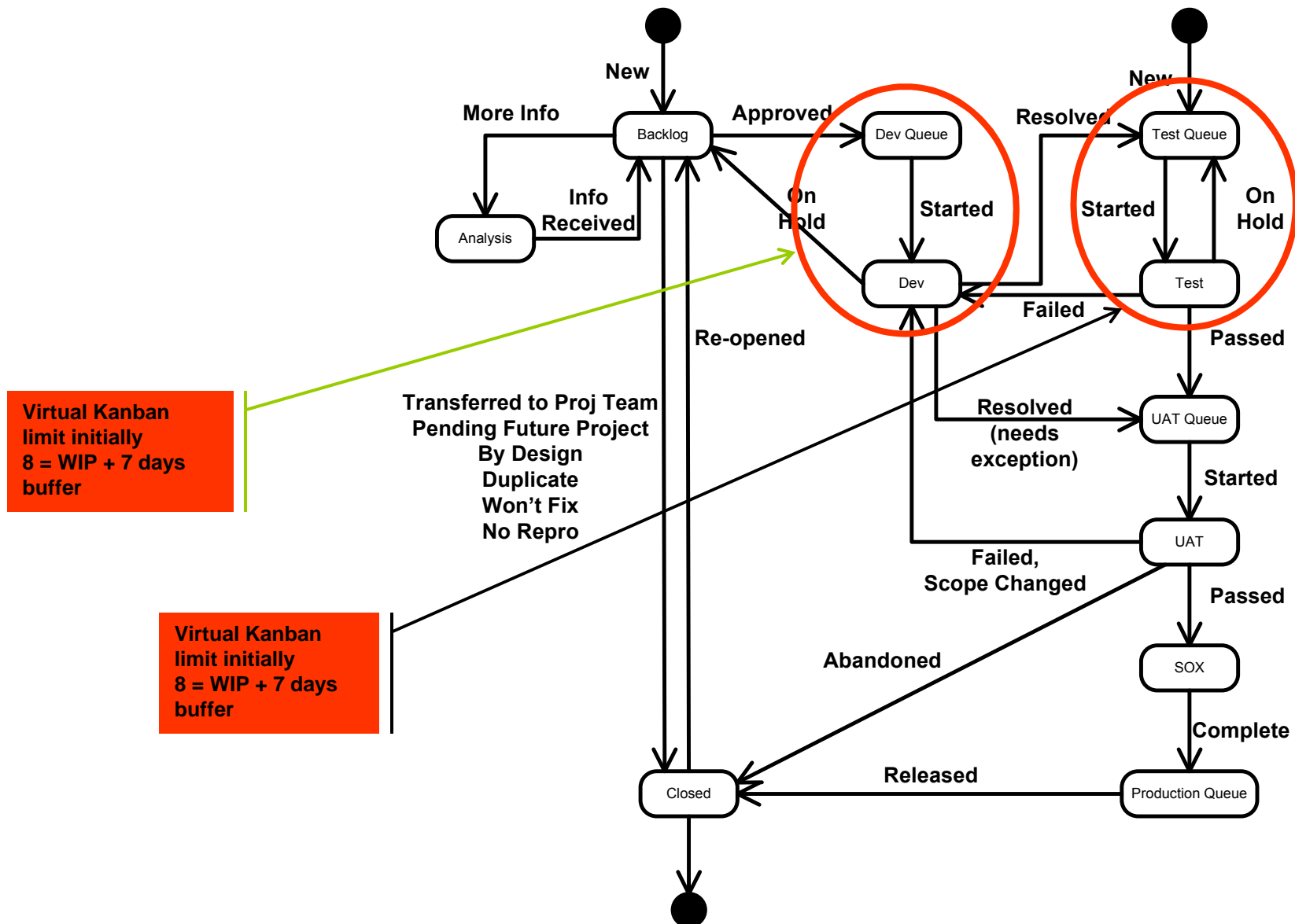
A M
G A
I N
L A
E G
E M
E N
T



- Production Text Change
 - E.g. graphical changes, data changes, anything that didn't require a developer
 - Must be expedited
- Need to make formal QA pass

State Model

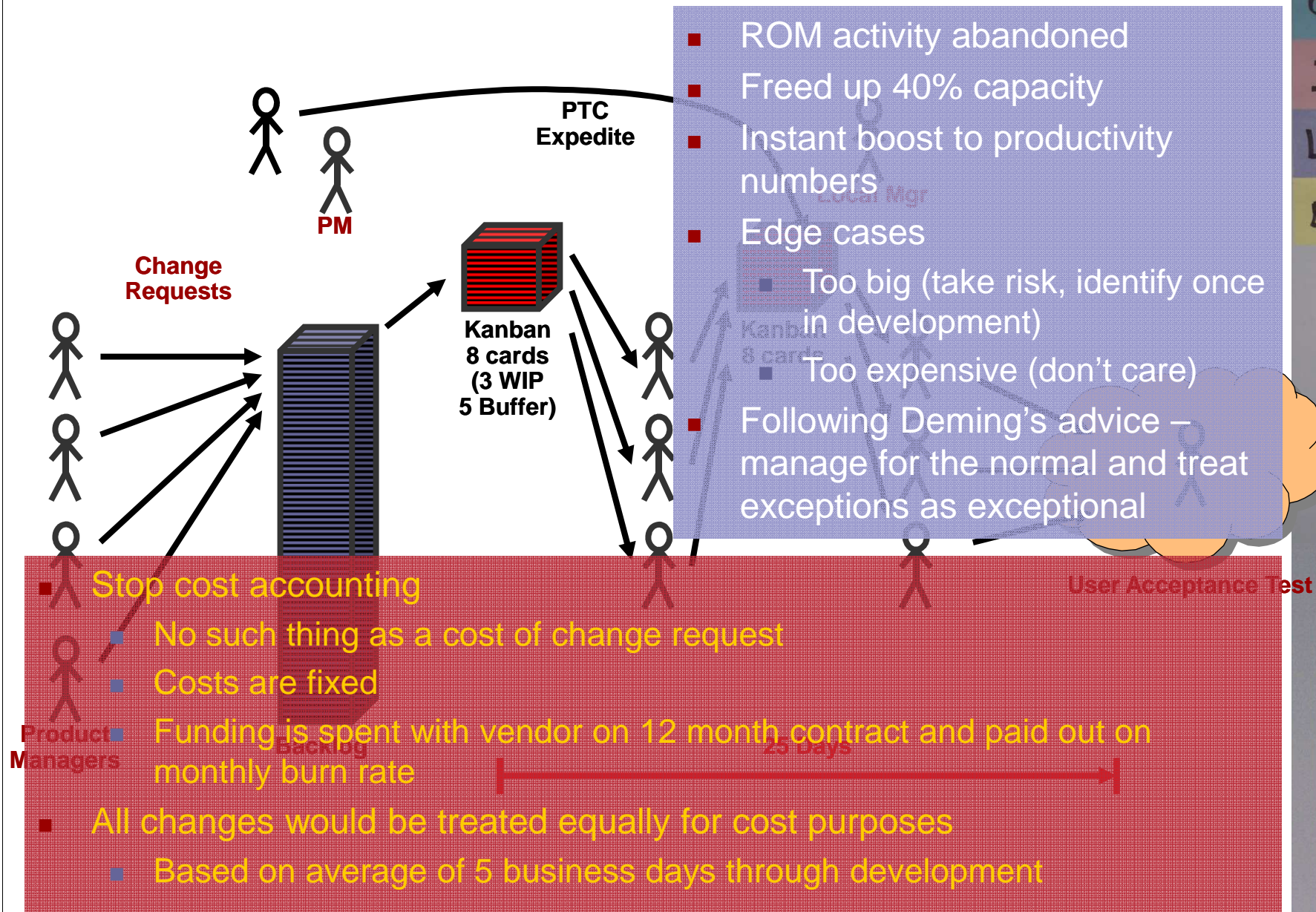
XIT Change Request



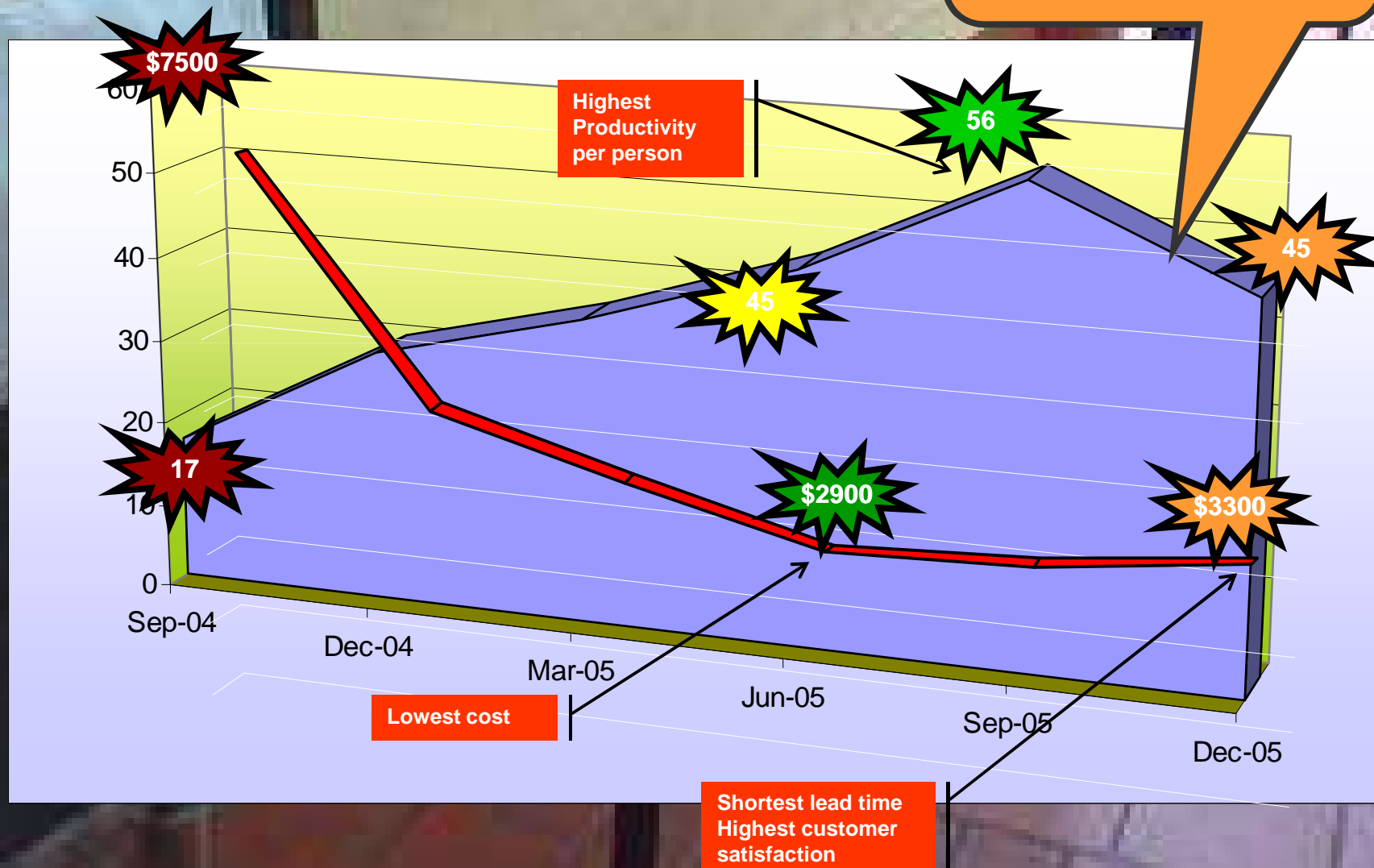
A	M
G	A
I	N
L	A
E	G
	E
	M
	E
	N
	T



Intervention 2 – Stop Estimating

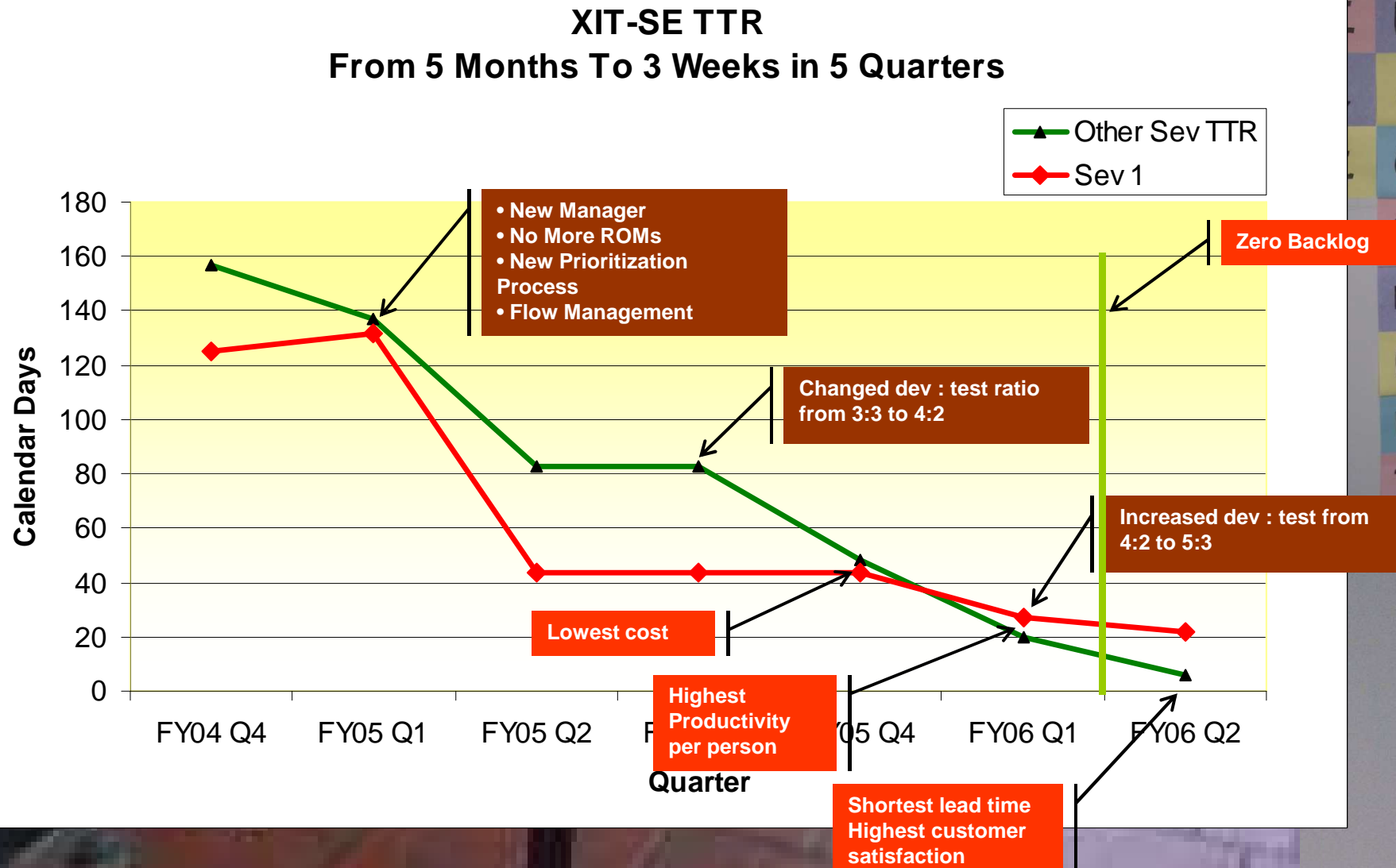


Throughput and Cost



A M
G A
I N
L A
E G
E M
E N
T

Why Lead Time is the best metric



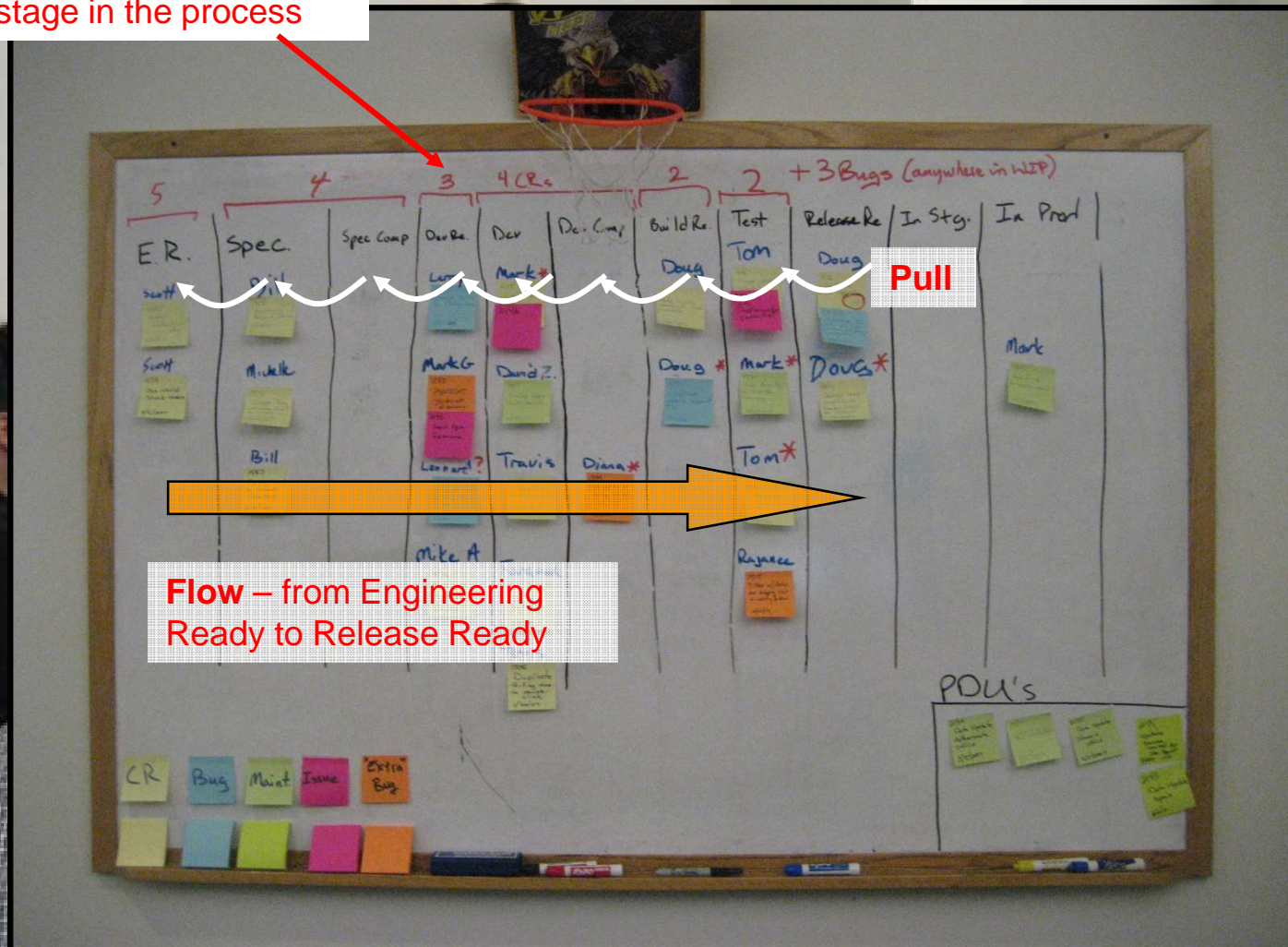
At Corbis in December 2006, we implemented a detailed kanban system for sustaining engineering



A M
G A
I N
L A
E G
E M
E N
T

Kanban limits create a pull system and white board provides visualization of flow through to delivery

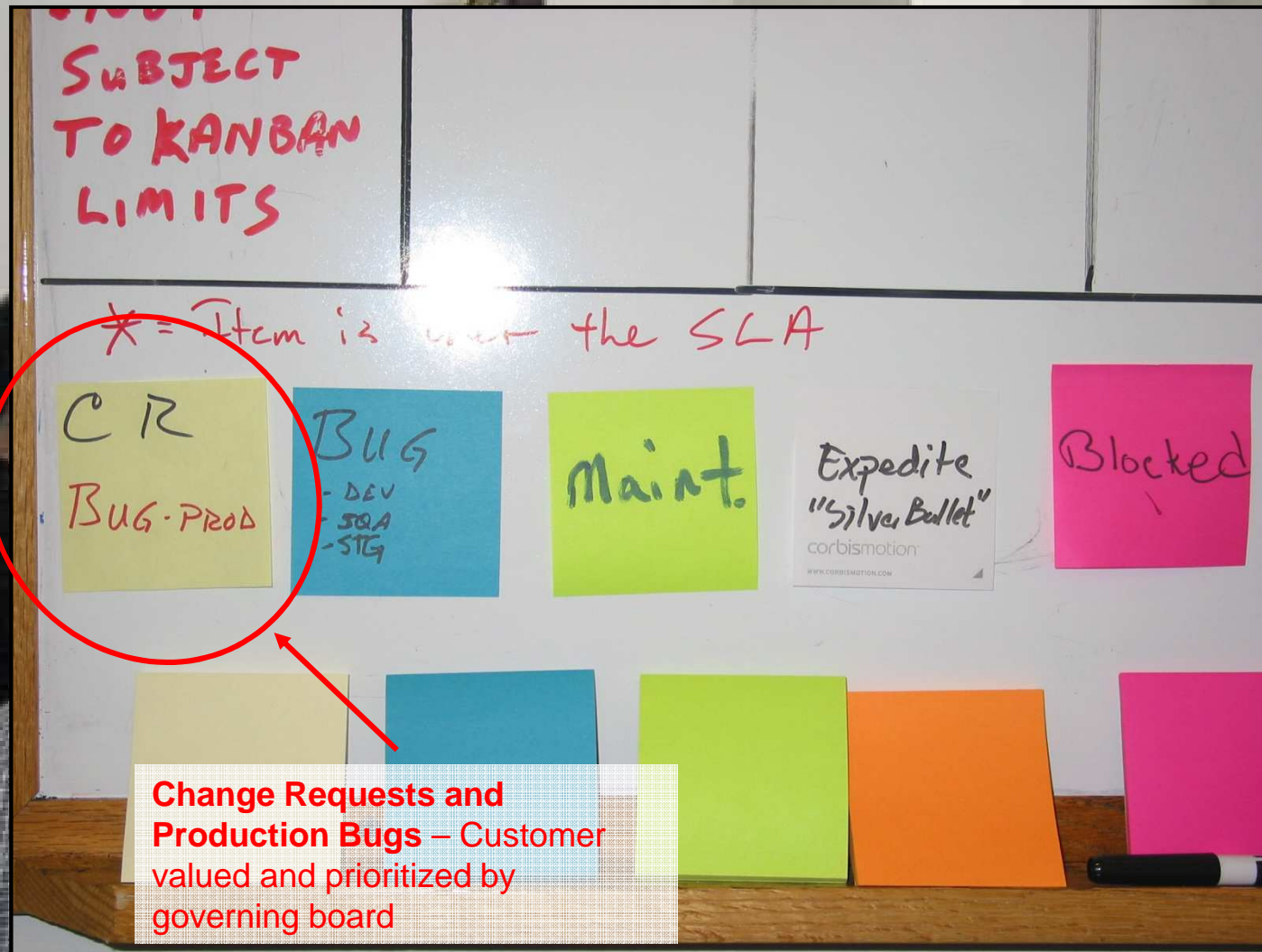
Kanban Limit – regulates WIP at each stage in the process



Flow – from Engineering Ready to Release Ready

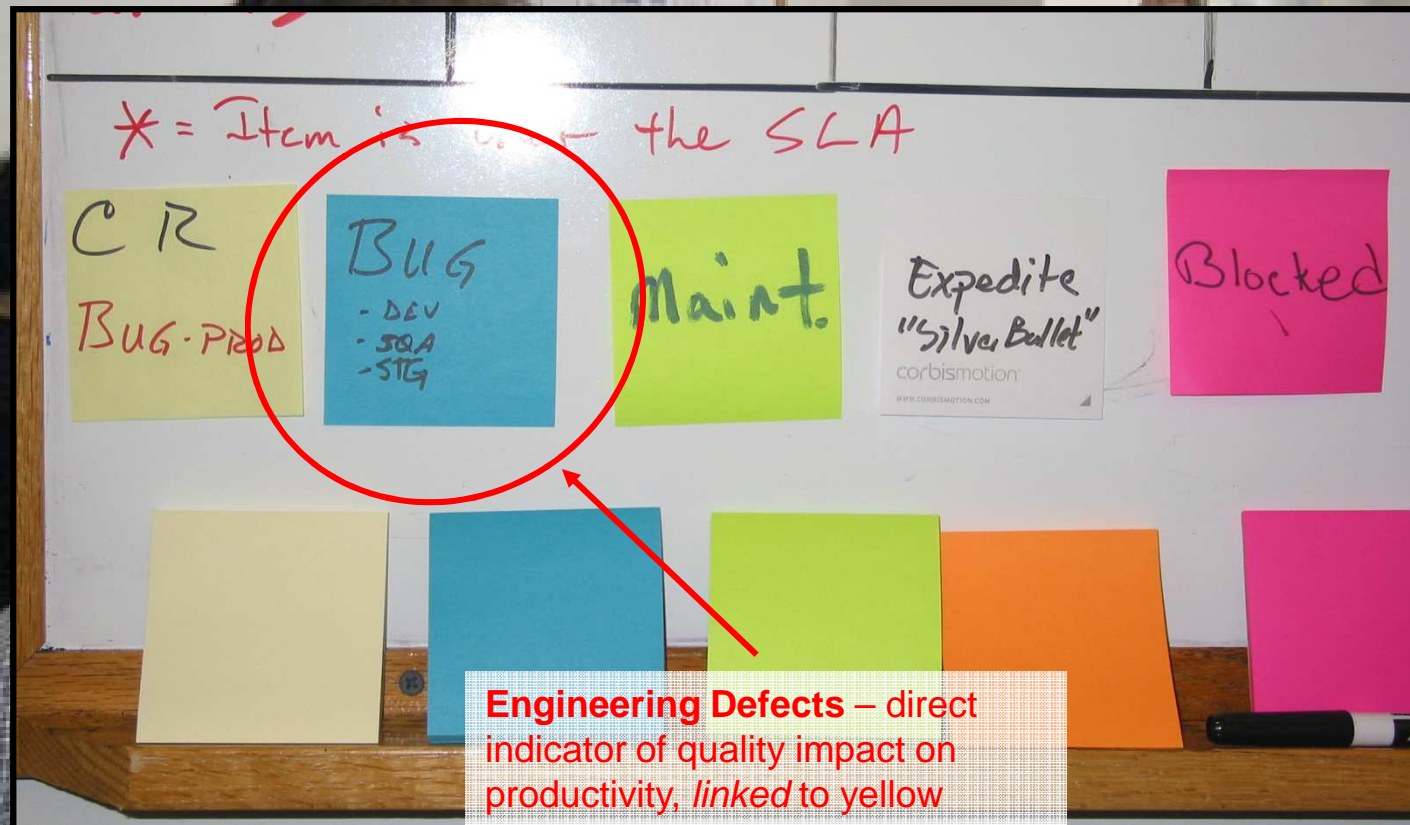
A M
G A
I N
L A
E G
E
M
E
N
T

Colors are used to designate classes of service for work items



A M
G A
I N
L A
E G
E
M
E
N
T

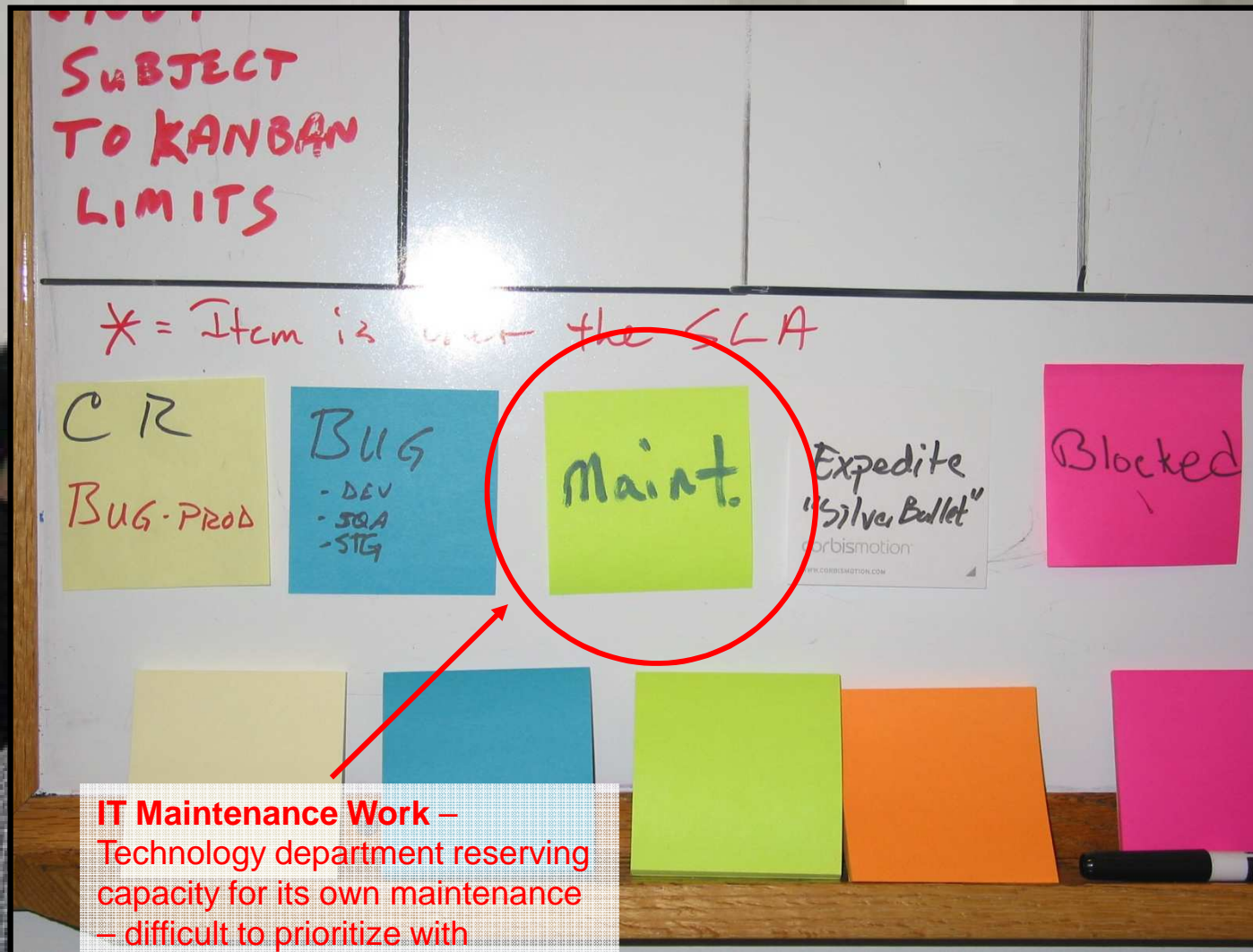
Quantity of blue tickets on the board is an immediate indicator of development quality that is impeding flow of customer valued work and reducing throughput



Engineering Defects – direct indicator of quality impact on productivity, linked to yellow sticky, not counted against kanban limit

A M
G A
I N
L A
E G
E
M
E
N
T

Non-customer valued but essential work is tracked as a different class of work



IT Maintenance Work –
Technology department reserving capacity for its own maintenance – difficult to prioritize with business – count against kanban limits

A M
G A
I N
L A
E G
E
M
E
N
T

Expediting – *the Silver Bullet*

A M
G A
I N
L A
E G
E
M
E
N
T

SUBJECT
TO KANBAN
LIMITS

* = Item is over the SLA

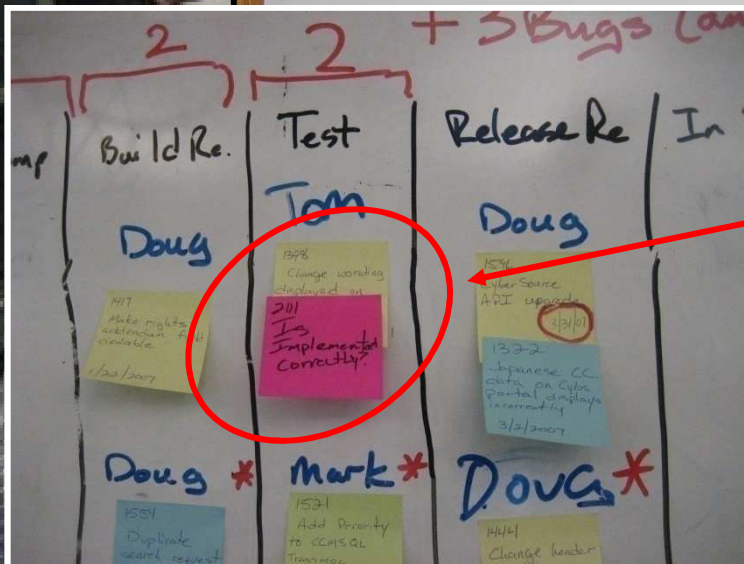
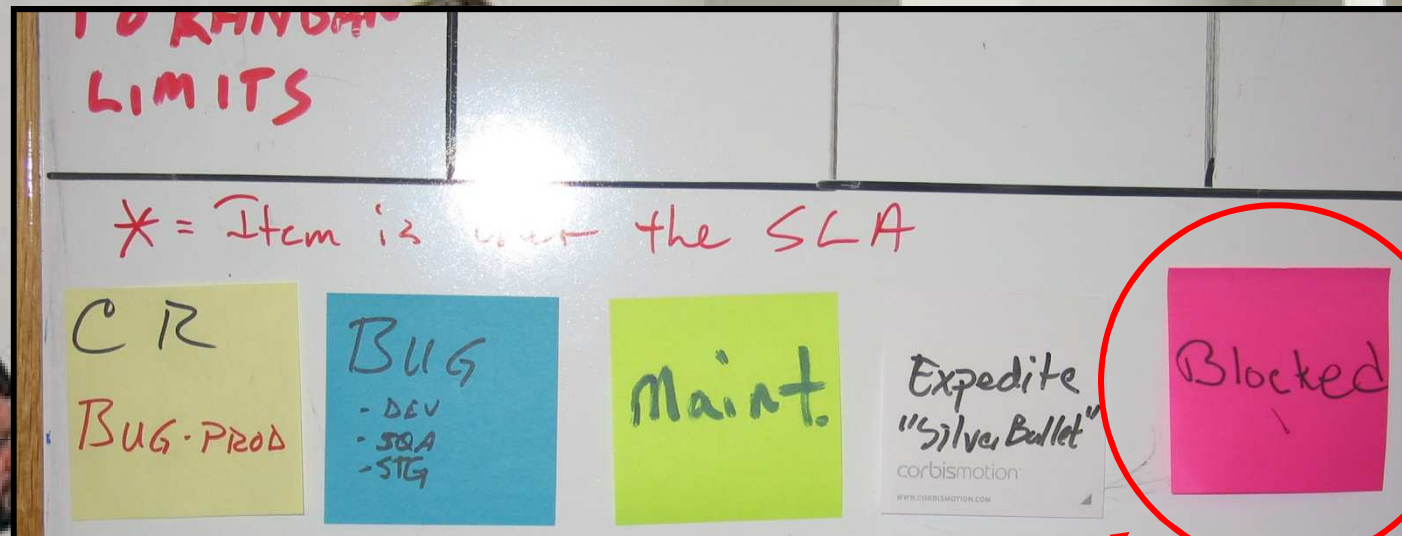
- Process allows for a single *Silver Bullet* expedite request
- Silver bullet is *hand carried* through the system
 - Personal attention from project manager
 - Automatically jumps queues
 - Required specialist resources drop other work in preference to working the *silver bullet*
- Release dates may be adjusted to accommodate required delivery date

Expedite
"Silver Bullet"
corbismotion
www.corbismotion.com

Blocked

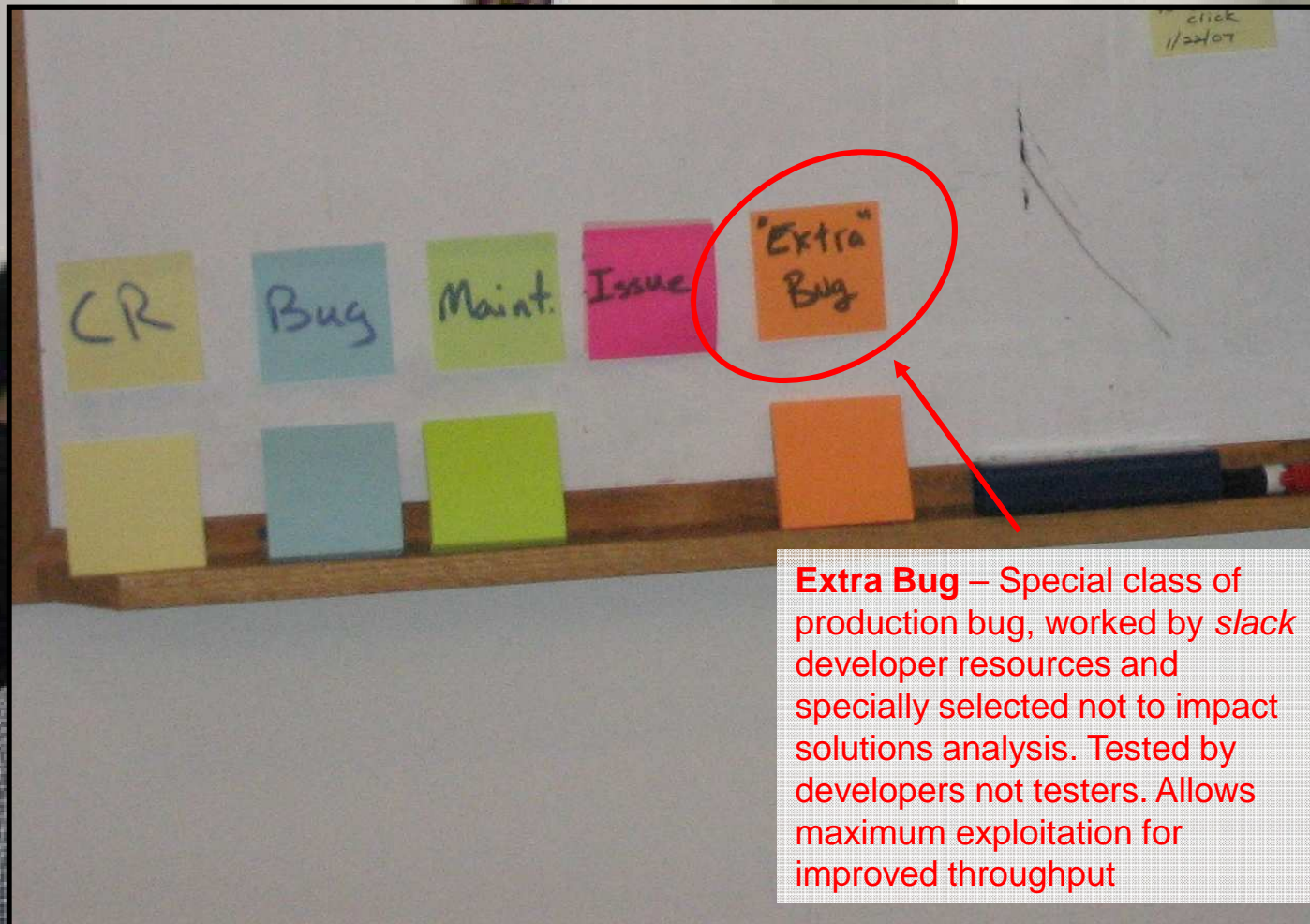
Quantity of pink *issue* tickets on board directly indicates flow impacting problems that need attention from management

A M
G A
I N
L A
E G
E
M
E
N
T



Issues are the exception – attached to work items that are blocked for external reasons and call attention to problems preventing smooth flow

Temporary classes of work may be introduced tactically to maximize exploitation of the system



Extra Bug – Special class of production bug, worked by *slack* developer resources and specially selected not to impact solutions analysis. Tested by developers not testers. Allows maximum exploitation for improved throughput

A M
G A
I N
L A
E G
E
M
E
N
T

Kanban tickets hold a lot of information that enable decentralized control and local decision making when deciding priority of items to pull through the system

Electronic ID number

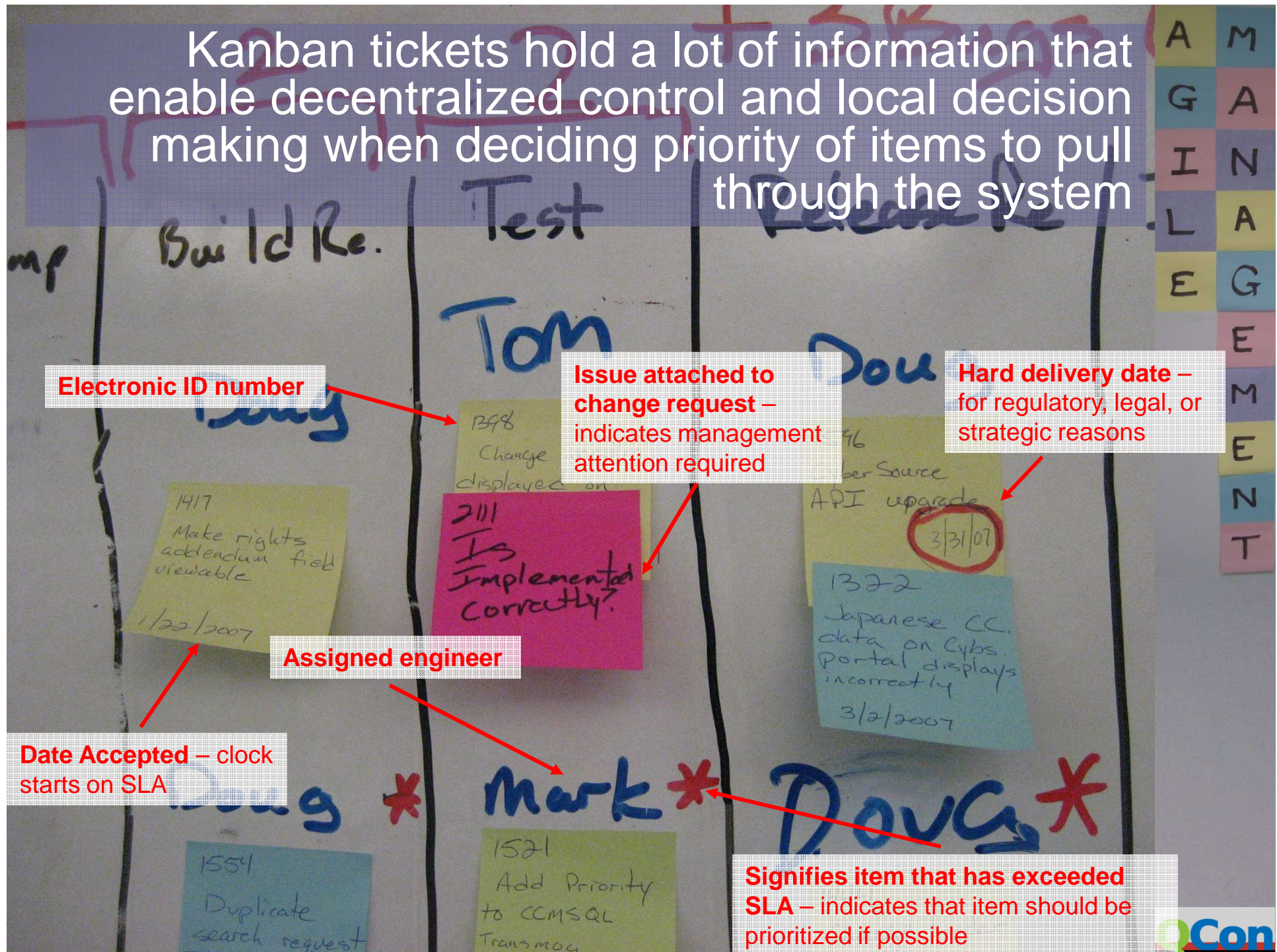
Issue attached to change request – indicates management attention required

Hard delivery date – for regulatory, legal, or strategic reasons

Assigned engineer

Date Accepted – clock starts on SLA

Signifies item that has exceeded SLA – indicates that item should be prioritized if possible



Kanban delivers *iterationless* development

- Releases were agreed and planned for every 2nd Wednesday
- Prioritization Board meetings were held every Monday
- Release content is bound and published only 5 days prior
- Prioritization meetings are required only to answer the question, “Which items from the backlog do we want to select this week to fill any empty slots in the input queue?”
- Prioritization holds change request selection until the *last responsible moment*
- It keeps (real) options open

A M
G A
I N
L A
E G
E
M
E
N
T

Kanban innovates on typical agile/iterative development by introducing a late binding release commitment

- Kanban system breaks constraint of typical agile/iterative 2-4 week cycle
- Requests can take up to 100 days to process but releases still made every 14 days
- Average item takes 14 days of engineering
- Input and sizing is decoupled from cadence of releases
- Decision on content of release made 5 days prior to release
- No estimation is done on individual items
- Effort to estimate is turned back to productivity (analysis, coding, testing)

A
M
G
A
I
N
L
A
E
G
E
M
E
N
T

Look how the board has changed by March! Empirically adjusted Kanban limits reacting to industrial engineering issues. Much neater presentation – pride in the process is forming



A
M
G
A
I
N
L
A
E
G
E
M
E
N
T

Waste bin spontaneously introduced by team to visually communicate rejected CRs that wasted energy and sucked productivity

BACKLOG

Scott

2670
Import BCS
Contract into
CCB

2581
Prom code -
Encourage
E-commerce 12

2401
Script Target
Phase 1

Tim R

1422
Update Social
Collections

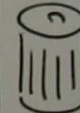
Scott

1446
"Escape Santa"
for Terrence
wired Twp

2585
Pricing tool
could link into
publishing
requirements

1857
Tapiwa logo
Security

CANCELLED
AFTER SOME WORK



1272
DRAFTING
PAGE LEVEL
CONTAINER
12/14
Bryan Webb

A M
G A
I N
L A
E G
E M
E N
T

Spontaneous Quality Circles started forming

A
M
G
A
I
N
L
A
E
G
E
M
E
N
T

- Kanban board gives visibility into process issues – ragged flow, transaction costs of releases or transfers through stages in process, bottlenecks
- Daily standup provides forum for spontaneous association to attack process issues affecting productivity and lead time
- For example, 3 day freeze on test environment was a transaction cost on release that caused a bottleneck at “build” state. This was reduced to 24 hours after a 3 person quality circle formed to investigate the policies behind the freeze. Result was improved smooth flow resulting in higher throughput and shorter lead time

Other spontaneous quality circle kaizen events

A
M
G
A
I
N
L
A
E
G
E
M
E
N
T

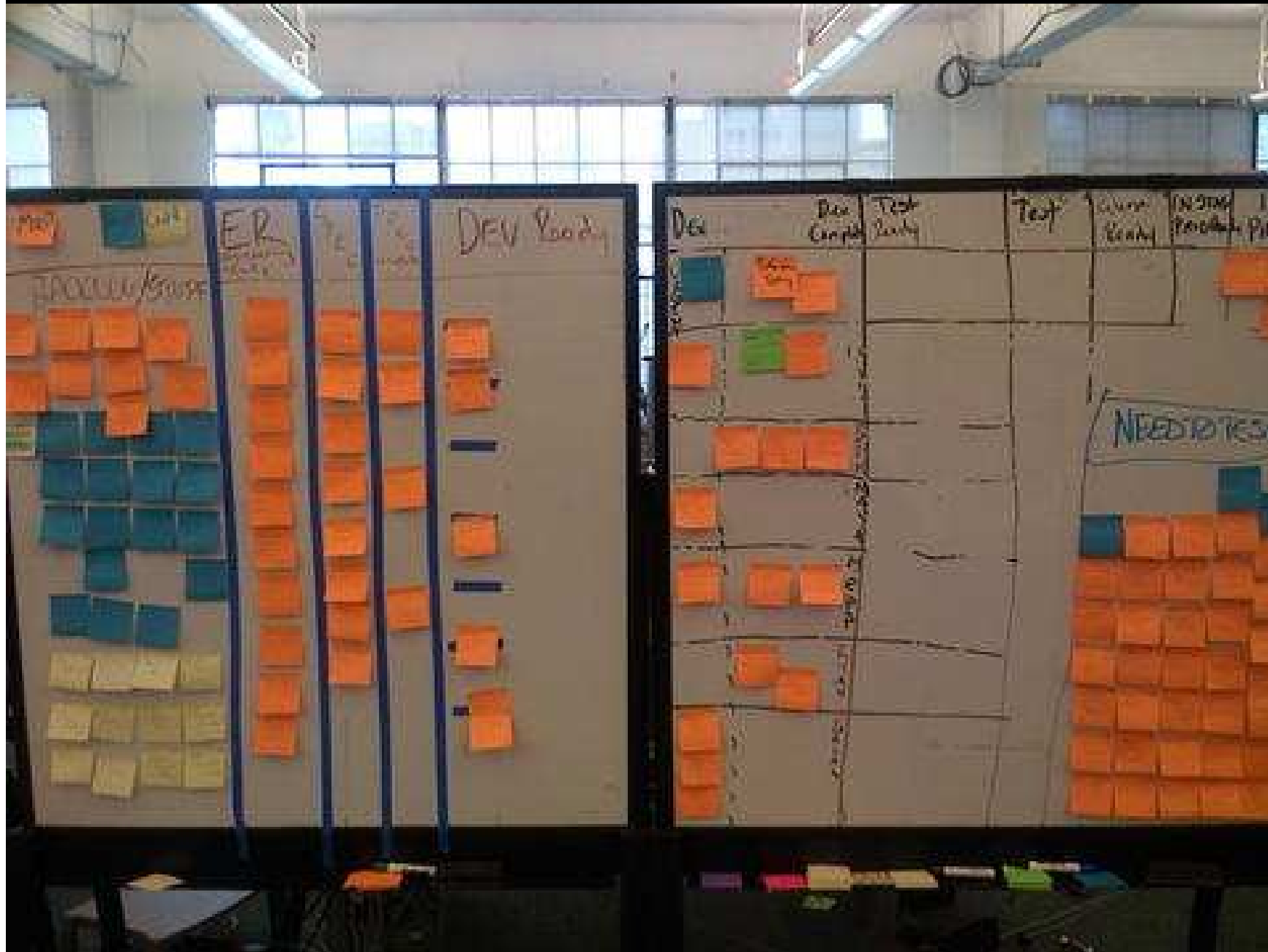
KANBAN STATUS BOARD

- Empirically adjusted kanban limits several times
 - E.g. test kanban too small, causing ragged flow
- UAT state added
 - Prompted by test who were experiencing slack time
- Expanded kanban limit on Build Ready state, added Test Ready state
 - Introduced to smooth flow post release due to environment outage transaction cost
- Introduced kanban board, daily standup, colored post-it notes for different classes of service, notations on the post-its
- Poor requirements causing downstream waste resulted in an upstream inspection to eliminate issues with poorly specified requests

September 2007 – Business Analysis and Systems Analysis merged eliminating 25% of lead time consumed as queuing waste



And externally at companies like Yahoo! ...



A
M
G
A
I
N
L
A
E
G
E
M
E
N
T

... this one on the Mash social network team



A
M
G
A
I
N
L
A
E
G
E
M
E
N
T

And the technique is being introduced to major projects with much longer time horizons. This example has a monthly “integration event” rather than a release every two weeks

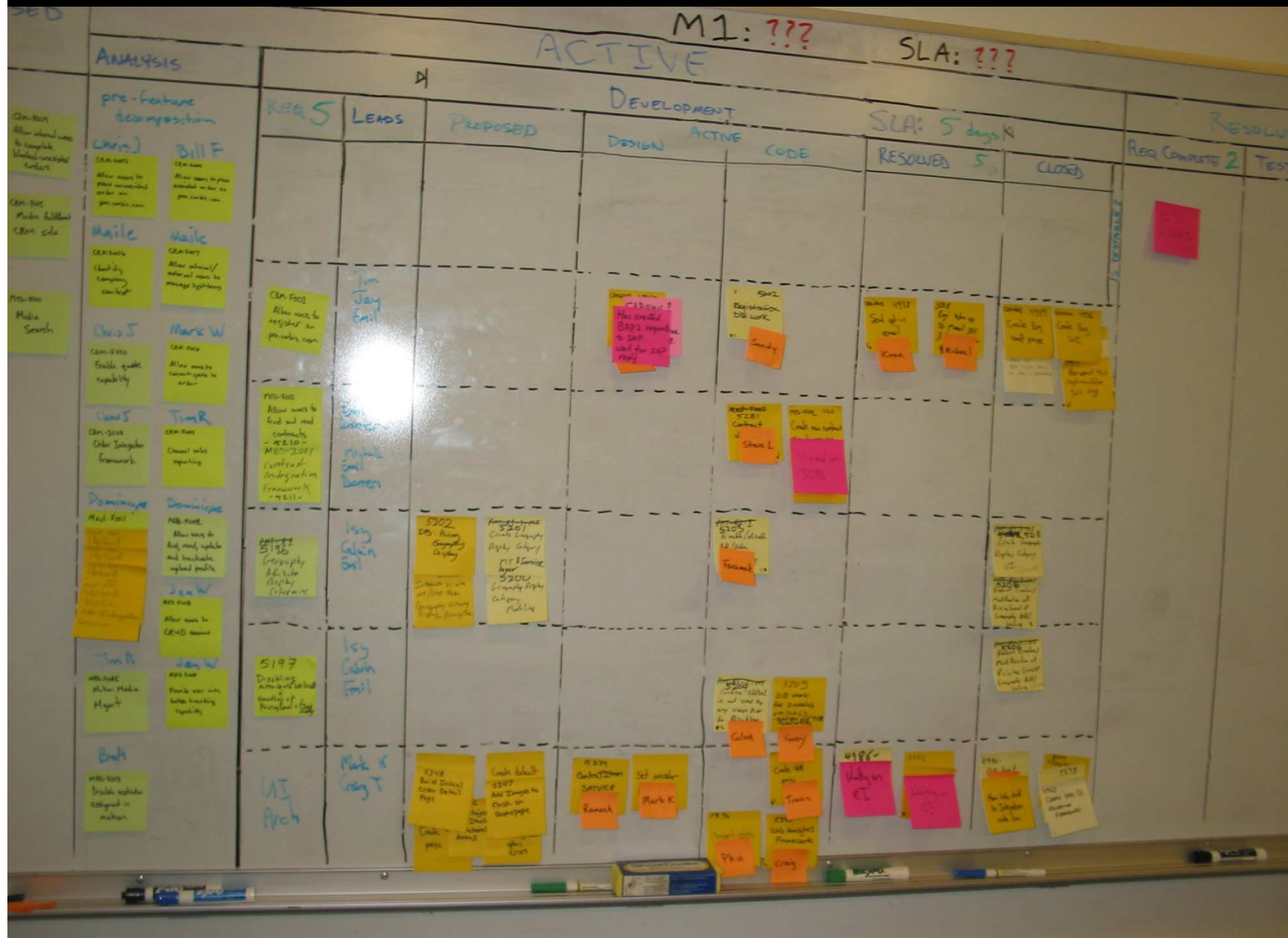
ITERATION 2.1 DUE MAY 10									
ENGINEERING READY 8	SPECIFICATION 1	SPEC COMPLETE	DEVELOPMENT READY 1	DEVELOPMENT 2	DEV COMPLETE	BUILD READY 1	TEST 2	INTEGRATION READY	INTEGRATION
<ul style="list-style-type: none"> Node Defect Report Defect Navigator Can To Next Form Form Data View Apply to Main Record 	<ul style="list-style-type: none"> Expand Node 		<ul style="list-style-type: none"> Load Buttons 	<ul style="list-style-type: none"> Load Thumbnails 					
Activities <ul style="list-style-type: none"> Spec Complete Feature Sets Defined Features Defined 	Activities <ul style="list-style-type: none"> Compose Functional Tests for each Feature Task List Defined for High Level Design 	Activities <ul style="list-style-type: none"> Queue of dev Work Resource planning Prioritization 	Activities <ul style="list-style-type: none"> Task List Complete Unit tests defined Design Complete Coding Unit Testing 	Activities <ul style="list-style-type: none"> Build Plans defined Builds Created Builds Deployed to SOA BAT's 	Activities <ul style="list-style-type: none"> BAT's Functional Testing 	Activities <ul style="list-style-type: none"> Queue of Features and how passed Func Test 	Activities <ul style="list-style-type: none"> Integration Testing Performance Testing Merge Testing Regression Testing UAT 		

A M
G A
I N
L A
E G
E M
E N
T

A	M
G	A
I	N
L	A
E	G
	E
	M
	E
	N
	T



Major Project with two-tiered kanban board using swim lanes for feature sets



A
M
G
A
I
N
L
A
E
G
E
M
E
N
T

Less mature major project in trouble adopts kanban to bring a focus to daily routine and visibility to work-in-progress to team and management



A M
G A
I N
L A
E G
E M
E N
T

A	M
G	A
I	N
L	A
E	G
	E
	M
	E
	N
	T



Kanban has allowed scaling standup meetings to much larger teams than is typical with Scrum



In this example more than 40 people attend a standup for a large project with 6 concurrent development teams. The meeting is usually completed in approximately 10 minutes. Never more than 15.

A
M
G
A
I
N
L
A
E
G
E
M
E
N
T

Bargaining, Democracy & Collaboration

- First 8 weeks prioritization board would bargain against the available slots and WIP limit
 - I've got two small requests can you treat them as one?
- People started to lobby each other and build business cases to get items selected
- Familiarity with the system led to the consensus decision to adopt a democratic process
- 3 months later it was evident that democracy didn't always select the best candidate
- And it was replaced with a collaborative process based on strategic and current tactical marketing objectives

A M
G A
I N
L A
E G
E
M
E
N
T

The process has shown remarkable robustness to gaming from the business

- Prioritization board consists of VPs from 6 business units
- Understanding that expediting costs throughput and lead time has resulted in an expectation that only critical items qualify for *Silver Bullet* status
- Attempts to game prioritization by setting a delivery date are tightly scrutinized by the board
- As a result the process is self-regulating with the prioritization board enforcing the anti-gaming rules
- As a result the *Silver Bullet* and delivery date options are seldom used

A	M
G	A
I	N
L	A
E	G
	E
	M
	E
	N
	T

- Culture Change
 - Trust, empowerment, objective data measurement, collaborative team working and focus on quality
- Policy Changes
 - Late-binding release scope, no estimating, late-binding prioritization
- Regular delivery cadence
- Cross-functional collaboration
 - Previously unheard of VP level selfless collaboration on business priority
- Self-regulating process robust to gaming and abuse
- Continuous Improvement
 - Increased throughput, high quality, process continually evolving, kanban limits empirically adjusted

A M
G A
I N
L A
E G
E
M
E
N
T

A	M
G	A
I	N
L	A
E	G
	E
	M
	E
	N
	T

- 

Thank you!



A
G
I
L
E

M
A
N
A
G
E
M
E
N
T

dja@agilemanagement.net
<http://www.agilemanagement.net/>

About...

David Anderson is a thought leader in managing effective software teams. He is the President of Modus Cooperandi, a consulting firm dedicated to improving leadership in the IT and software development sectors.

He has 25 years experience in the software development business starting with computer games in the early 1980's. As a pioneer in the agile software movement David has managed teams at Sprint, Motorola and Corbis delivering superior productivity and quality. At Microsoft he developed the MSF for CMMI Process Improvement methodology.

David's book, **Agile Management for Software Engineering** – *Applying the Theory of Constraints for Business Results*, introduced many ideas from Lean and Theory of Constraints in to software engineering.

David was a founder and is a current board member of the APLN, a not for profit dedicated to promoting better standards of leadership and management in knowledge worker industries. He can be contacted at...

Email: dja@moduscooperandi.com



A
M
G
A
I
N
L
A
E
G
E
M
E
N
T